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# DAYARAM PASMAN

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## PROFESSIONAL SUMMARY

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My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

Outside sales specialist with strength in negotiations, e-commerce and customer service.

Excellent interpersonal and time management skills.

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## SKILLS

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- I can work with group of team
- Motivates the people
- Basic Computer knowledge
- Very friendly with everyone
- Exceptional Customer Service
- Product and Service Sales
- Excellent people skills

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## WORK HISTORY

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**Sales Associate**, 01/2015 - 01/2019

**Retail Service Associates** – Kathmandu , Bagmati Pradesh

- Engaged with customers to build rapport and loyalty.
- Helped customers locate products and checked store system for merchandise at other sites.
- Prepared merchandise for sales floor by pricing or tagging.
- Solved customer challenges by offering relevant products and services.
- Greeted customers, offered assistance in finding requested items and carried merchandise to checkout line.
- Provided positive first impressions to welcome existing, new and potential customers.

**Cargo Agent**, 11/2010 - 01/2014

**Budhha Airways**

- I'm working as a cargo agent in Buddha airways
- It's a domestic flight but I have gain a lots
- Knowledge how to handle the cargo or a cargo handling workers.
- Negotiated and arranged transport of goods with shipping or freight companies.
- Created documents of load plans, cargo cleanliness inspections and transportation processes.
- Supported cargo mobility and contingency operation to spearhead **Type** programs.
- Led warehouse improvement initiatives to advance operational efficiencies.